

EIT Manufacturing RIS Inclusiveness Call Q&A

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Who can apply to the EITM RIS Inclusiveness call?

The applicant can be an entrepreneur, a company or a consortium of partners. The only criteria are that the applicant is a legal entity registered in a RIS country that is able to commercialize and test the solution. In the case of a consortium of partners, these need to come from RIS countries. Only one of the partners will be signing the contract with us and it will be in charge of redistributing the budget to the other partners.

Can a single legal entity without consortium apply to the EITM RIS Inclusiveness Call?

Yes, the proposal can be submitted by a single legal entity that is registered in EIT RIS eligible countries and has to be able to commercialize the services and products.

Does this program only admit research organizations?

No, start-ups, SMEs, corporates, entrepreneurs can also apply to the call.

Should the consortium include a research organization?

It can but it is not necessary.

In the case of a consortium applicant can the 2 partners come from the same country?

Yes, they can come from the same EIT RIS Eligible country.

Can an applicant be admitted if the project manager is from an EIT RIS Eligible country, but the partner company is registered in an EIT Non-RIS Eligible country?

Since the EIT Manufacturing RIS Inclusiveness call's main goal is to support innovations that make the work in the manufacturing industry more inclusive for individuals with disabilities in countries that have modest or moderate innovation level, in this call only legal entities registered in RIS countries are eligible to apply.

May an applicant submit and be funded for more than one proposal?

Yes, an applicant can submit and eventually be funded for more than one proposal in the call.

Can the proposed technology be commercialized by a spin-off?

Yes. The Commercial Agreement will be signed with the business owner, and in case it will be amended later to include the spin-off details.

What does the "Applications submitted to this call are expected to have a minimum 30% co-funding rate "mean?

It means that the candidate should contribute to the project with 30% of the total budget.

Could a partner be added to the project after the program starts (if this intention is mentioned in the proposal)? E.g., the company applying is developing an IoT solution, and would like at some point to develop a PoC with a factory?

It would be better to have the partnership in place for the application as this is a criterion of evaluation. Of course, it should be explicitly stated in the question about the team working on the project and it will be taken into account by the evaluators. It should be understood that a complete team at the time of the application it will be seen more favorably than a "possible" addition of a partner in the middle of the project.

Can you help us to find a company to develop the project?

No, we are not doing matchmaking.

Do the EITM RIS Inclusiveness Call focus only on developing innovative solutions from scratch that have an impact in the sense of inclusiveness?

EITM RIS Inclusiveness Call focuses on developing a new solution from scratch and also on developing an add on to an existing application to help people with disabilities in their work.

What is the preferred structure for the consortium that aligns best with the objectives of the EITM RIS Inclusiveness Call?

We do not have a preferred structure for the consortium. The applicant can be an entrepreneur, a university, a company or a consortium of partners. The consortium of partners can include any kind of legal entities that are coming from RIS eligible countries and one of them must be able to commercialize the services and products. Only one of the partners will be signing the contract with us and it will be in charge to redistribute the budget to the other partners.

What is EITM's Financial Sustainability policy for the RIS Inclusiveness call?

For the EITM RIS Inclusiveness call, the Product and Service revenue shares Financial Sustainability Mechanism applies. It means that the selected project shall lead to the commercialization of the proposed solution by the end of the program and EIT Manufacturing shall be remunerated by a portion of the revenues generated. The expected revenue share for EIT Manufacturing is 1%-5%. So, the applicants must calculate their projects' financial contribution to EIT Manufacturing's financial sustainability based on their five-year revenue forecast. The duration of payment is aligned with the duration of revenues, starting from the first year of sales and lasting for 5 years. The initial proposed financial sustainability contribution will be revised and discussed with the selected applicants prior to the project start and during the project



implementation. It is mandatory for all applicants to sign a Commercial Agreement with EIT Manufacturing before the interim performance report of the project and the Commercial Agreement will be monitored for a minimum of 5 years after the end of the project.